

APPENDIX C - PRICING INDEX DIR-SDD-1994 MIDLAND RADIO CORPORATION	Customer Discount % off MSRP
Emergency Preparedness Hardware Products	
<i>Midland P25 Portable Radios</i>	46.50%
<i>Midland Analog and P25 Mobile Radios</i>	46.50%
<i>Midland P25 Desktop Stations</i>	46.50%
<i>Midland Analog and P25 Base Stations and Repeaters</i>	46.50%
<i>Midland P25 Portable Repeaters</i>	46.50%
Emergency Preparedness Software Products	46.50%
<i>Midland P25 OTAR (Over-The-Air-Rekeying) Software</i>	46.50%
<i>Midland P25 Trunking Software</i>	46.50%
<i>Midland P25 Encryption Software</i>	46.50%
Technical Services	
<i>Installation (by Midland Authorized Dealer/Designated Order Filler)</i>	46.50%
<i>Training (by Midland Staff/Consultants)</i>	46.50%
Accessories	
<i>Midland P25 Portable Radio Accessories</i>	46.50%
<i>Midland P25 Portable Radio Software Options</i>	46.50%
<i>Midland P25 Portable Radio Service Items (inc. Training Manuals)</i>	46.50%
<i>Midland Analog and P25 Mobile Radio Accessories</i>	46.50%
<i>Midland Analog and P25 Mobile Radio Software Options</i>	46.50%
<i>Midland Analog and P25 Mobile Radio Service Items (inc. Training Manuals)</i>	46.50%
<i>Midland P25 Desktop Station Accessories</i>	46.50%
<i>Midland P25 Desktop Station Software Options</i>	46.50%
<i>Midland P25 Desktop Station Service Items (inc. Training Manuals)</i>	46.50%
<i>Midland Analog and P25 Base Station and Repeater Accessories</i>	46.50%
<i>Midland Analog and P25 Base Station and Repeater Software Options</i>	46.50%
<i>Midland Analog and P25 Base Station and Repeater Service Items</i>	46.50%
<i>Midland P25 Portable Repeater Accessories</i>	46.50%
<i>Midland P25 Portable Repeater Software Options</i>	46.50%
<i>Midland P25 Portable Repeater Service Items</i>	46.50%